

Request for Quote

E-Rate Basic Maintenance of Internal Connections

Due Date: November 19, 2012

The Arizona State Schools for the Deaf and Blind (ASDB) School District is requesting quotes for a Basic Maintenance Agreement for Network Infrastructure Equipment and cabling per the detailed specifications and quantities listed below. The contract start date will be July 1, 2013. The basic term will be for one year, however, the District will take under consideration a longer-term contract. Please specify the terms and pricing under which voluntary contract extensions can be accepted after a one year contract award.

Additionally, the District is seeking costs for Cisco Base to supplement the Basic Maintenance Agreement. This contract would cover only new equipment to be purchased on or after July 1, 2013, and only if Cisco Brand equipment is selected through a competitive process. The Cisco Base contract would be initiated once any included Smartnet coverage expired. Cisco Base must be quoted separately from the Basic Maintenance Agreement. The District reserves the right to award Cisco Base separately from the Basic Maintenance Agreement.

General Specifications:

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. The pricing quoted must be compliant with the prospective vendor's State Master Contract or Cooperative Purchasing Contract pricing structure.

Other quotes and proposals will be accepted and will be included in the evaluation process. However, please be advised that this is not a formal sealed RFP/Bid process. If the total value of the contract exceeds \$50,000, the District will be required to select a quote/proposal from a State Master Contract or other approved Cooperative Purchasing Contract, in accordance with Arizona State Procurement Rules.

All quotes must clearly identify the prospective vendor's State Master Contract or Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.

Please quote the cost for all labor hours, supplies, parts; including any costs for campus assessment, travel, taxes, etc.

The services quoted must be eligible for E-Rate under the Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The services quoted must be compliant with the FCC Sixth Report and Order; and FCC Order DA-10-2355. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.

The District will evaluate all compliant quotes received, and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules. The District reserves the right to make multiple contract awards.

If you need further information please contact Steve Robinson via email at Steve.Robinson@asdb.az.gov or visit our website at <http://www.asdb.az.gov>.

Basic Maintenance Agreement Specifications:

The Basic Maintenance Agreement (BMA) services requested will include:

- 20 hours per month for on-site hardware maintenance, configuration services, and recovery services. The quote must include the hourly rate and the extended cost for the service.
- 40 hours per month for remote technical support. The quote must include the hourly rate and the extended cost for the service.
- Include the cost for an anticipated annual “Parts Bucket” to pay for repair parts and/or replacement components based on the Required Equipment List and repair history.
- The quote must clearly identify the total cost for the three services specified above.

Unless otherwise specified on the Required Equipment List, preferred coverage for listed equipment is 8 hrs x 5 days, next business day response.

A list of all equipment to be covered by the Basic Maintenance Agreement is attached. Please quote an annual cost for each item on a 1-year, 2-year, and 3-year contract. You must include any and all costs, including any non-recurring costs, taxes, etc. The District reserves the right to select the maintenance plan and duration that is in the best interests of the District.

Please include a statement with your quote indicating the level of partnership your organization has with the original equipment manufacturer being proposed.

Required Equipment List:

For cable maintenance:

Current Cat5e: 872 drops

New Cat5e - estimate 250 new drops

Current Fiber: 23 cables, 6 strands each of 6.25 multi-mode with SC connectors

New fiber will be 28 cables, 6 strands each of 50 micron with LC connectors, if possible in our current environment, otherwise will accept 6.25 multi-mode with SC connectors.

For equipment maintenance:

BMA services will augment the manufacturer's warranty for new equipment under the E-Rate program. Details are pending. The general specifications of the pending equipment is are listed below.

*Network Core System

System Specifications: (comparable to a Cisco Nexus 7000-9 Slot)

7 blades (2-supervisor, 3-48 port gigabit Ethernet switches, 2 Fiber switches)

Redundant power supplies, core switch cabinet

*Edge switches (48-Ports) – 60 total

Specifications: (comparable to Cisco Catalyst 2960-S)

48 x 10/100/1000 Full Power over Ethernet, 2 10gb Ethernet SFP+ or 2 1gb ethernet SFP ports, stackable

*Compact switches (8-Ports) – 60 total

Specifications: (comparable to Cisco Catalyst 3560-8PC)

8 x 10/100Base-TX LAN, 1 x 10/100/1000Base-T LAN, Power over Ethernet, managed

*Compact switches (12-Ports) – 20 total

Specifications: (comparable to Cisco Catalyst 3560-12PC-S)

1 x SFP (mini-GBIC) Shared - 12 x10/100Base-TX LAN, 1 x 10/100/1000Base-T LAN, Power over Ethernet, managed

*Firewall – 2 total

Specifications: (comparable to Palo Alto Networks PA-2050)

Rack mounted appliance, 1gb throughput minimum, dedicated processing and memory, IDS/IPS integrated, URL filtering and management, integrated SSL VPN.